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Differences Between 1996 Alfred and Scarlet Margins:

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Project Election Follow-up (January 31, 1997)

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BallSouth Corporation

January 22, 1997

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SCARLET CORP. Income Statement

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GATEWAY IN ST. LOUIS -- FINANCIAL AND STRATEGIC BENEFITS

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Additional "Gateway" Information Requested

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SENSITIVITY ANALYSIS

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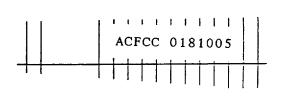
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Gateway Friendly User Timelines/Objectives/Trigger Points

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Project Gateway * Employee Beta Objectives

January 26th 1998 Release

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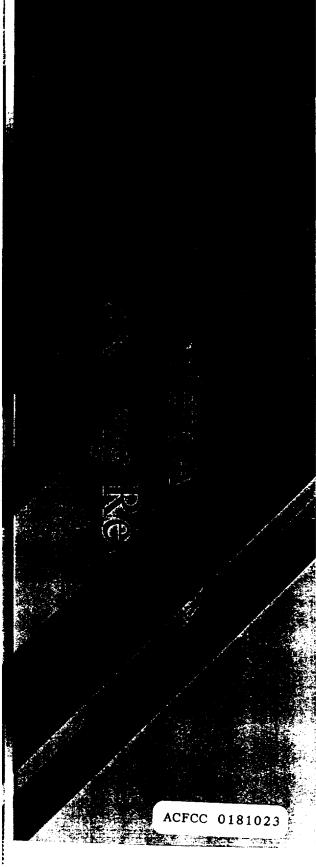


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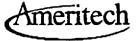
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ACFCC 0181053 to

30 South Wacter Drive Floor 34 Chicago, IL 60606 Office 312/750-5205 Fax 312/207-1501

David A. Pacholczyk Manager Media Rolations



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TO: TOM RICHARDS

C/O: 847-248-3951

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30 South Wacker Drive Floor 34 Chicago, IL 60606 Office 312/750-5205 Fax 312/207-1601

David A. Pacholczyk Manager Media Relations



November 5, 1997

MR. RICHARDS

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